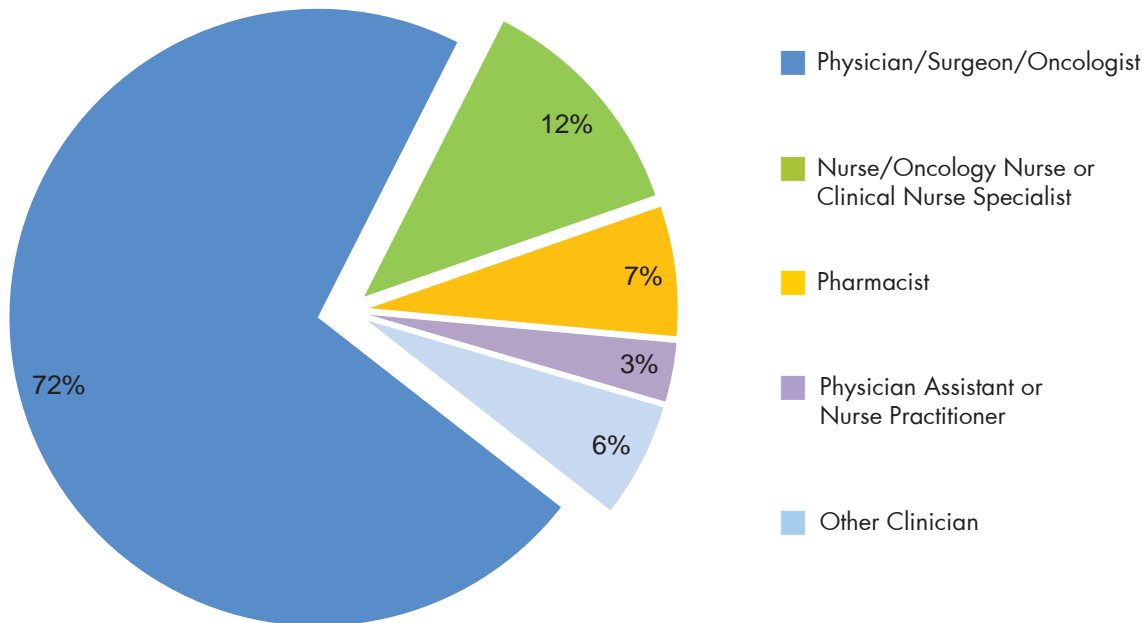


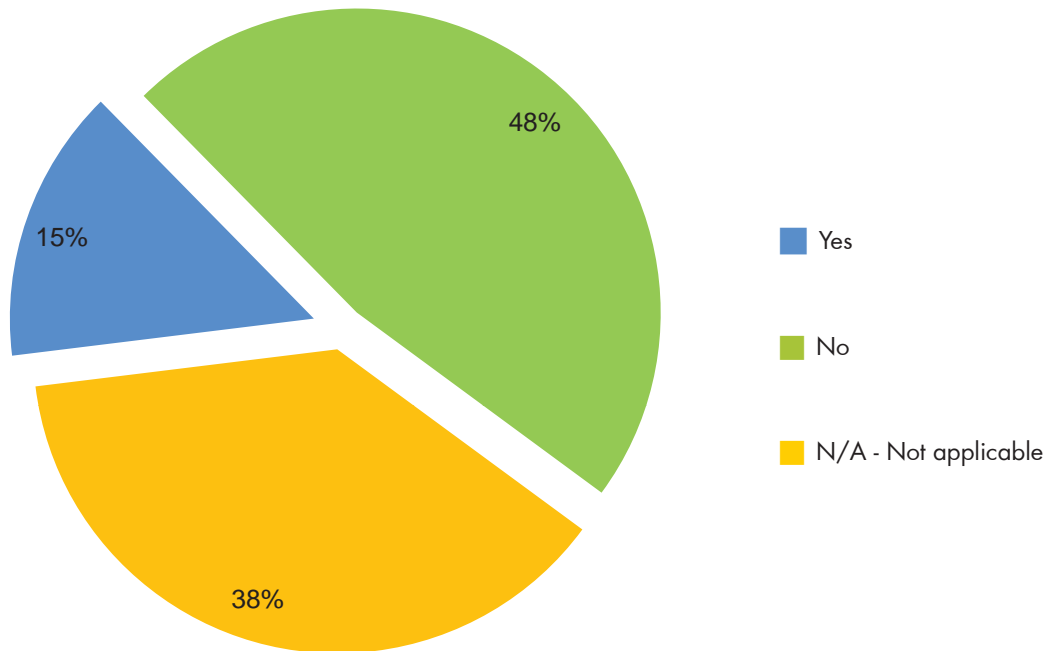
NCCN Trends™ is an analytics tool from the National Comprehensive Cancer Network® (NCCN®) that surveys how clinicians across the U.S. and around the globe are delivering cancer care. This summary includes the results of the October 2012 NCCN Trends™ Survey, which focused on Payment/Reimbursement Models. This survey was sent to U.S. and International users of NCCN.org.

## DEMOGRAPHICS

**Distribution of Respondent Types (n = 648)**



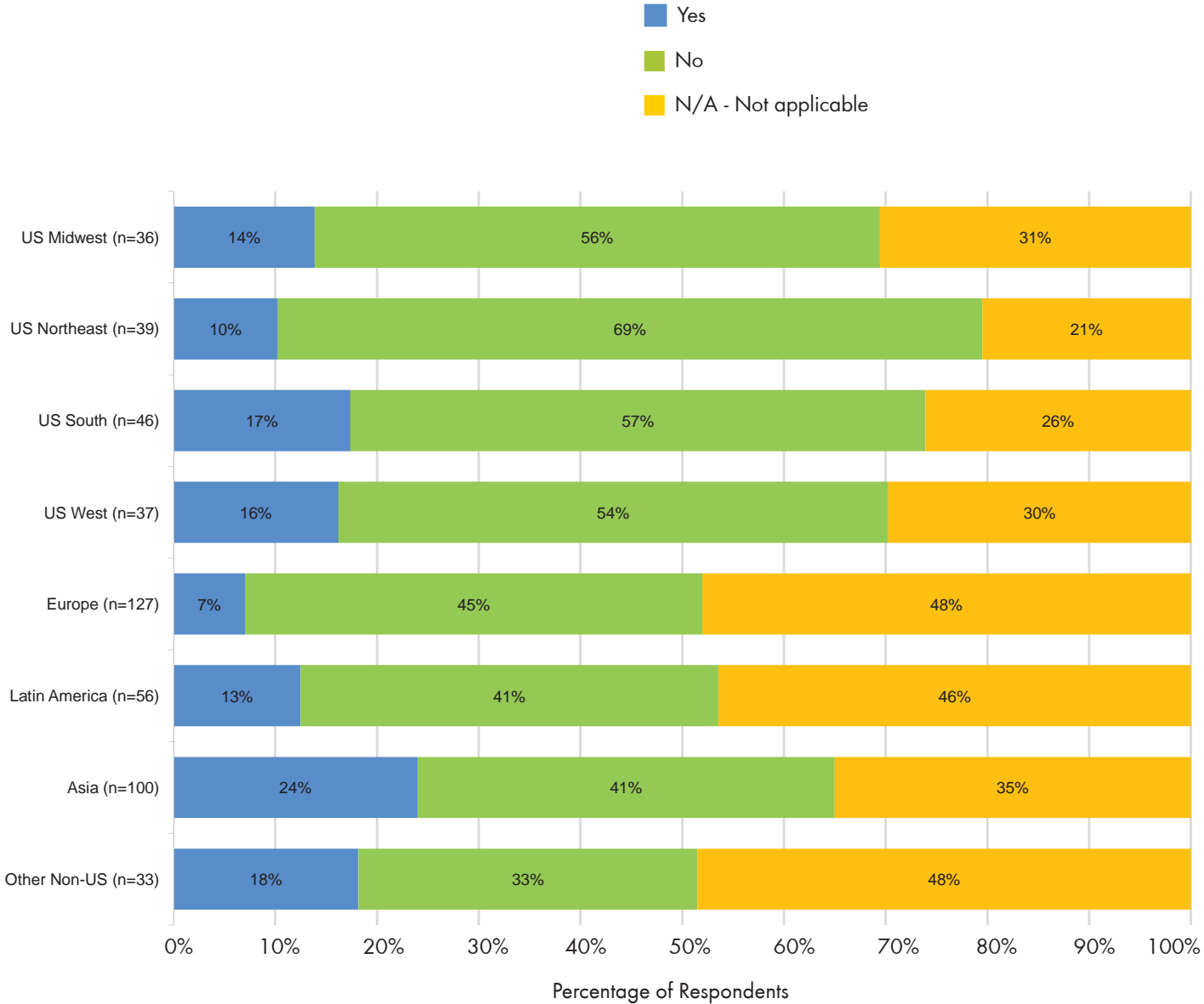
**Q1. Has your center or practice initiated any new payment/reimbursement models with insurers or accountable care organizations? (n = 474) †**



†Note: Percentages may not total 100 because of rounding.

**Q1. Has your center or practice initiated any new payment/reimbursement models with insurers or accountable care organizations?**

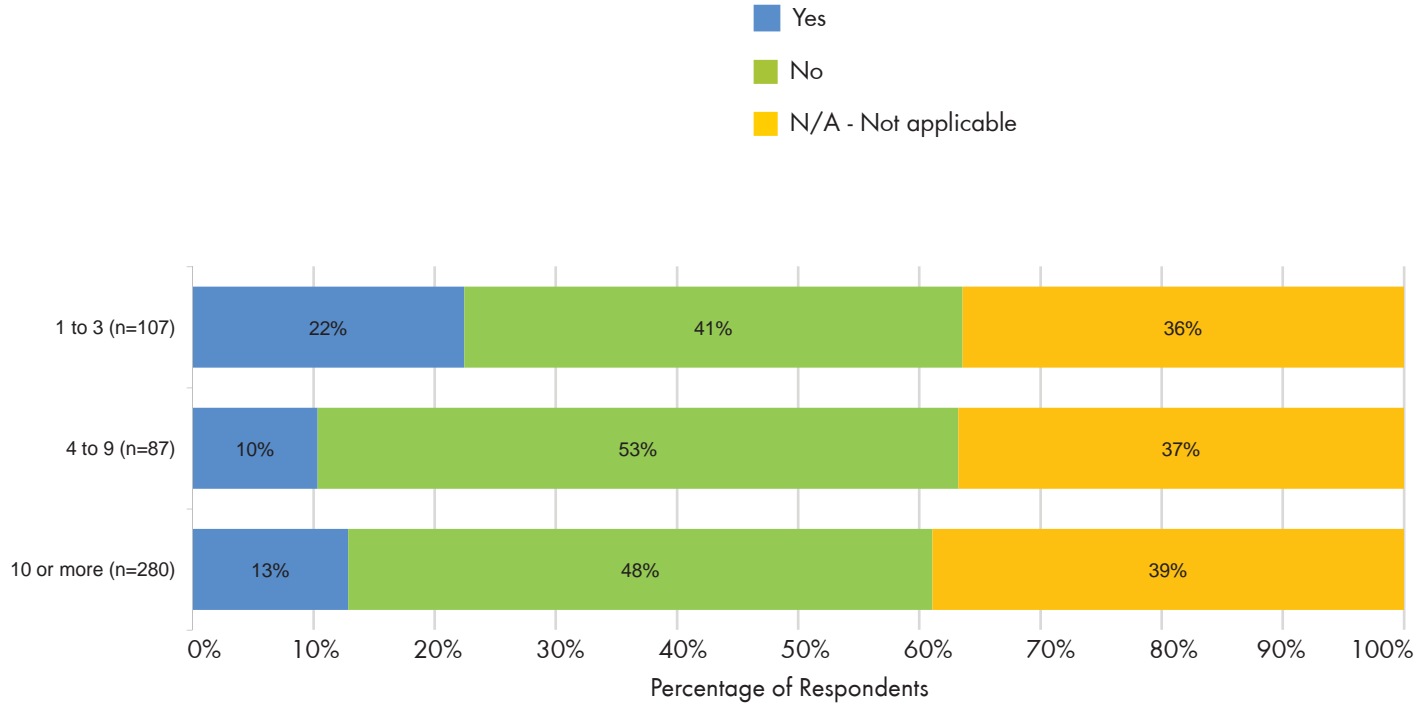
**By Geography †**



†Note: Percentages may not total 100 because of rounding.

**Q1. Has your center or practice initiated any new payment/reimbursement models with insurers or accountable care organizations?**

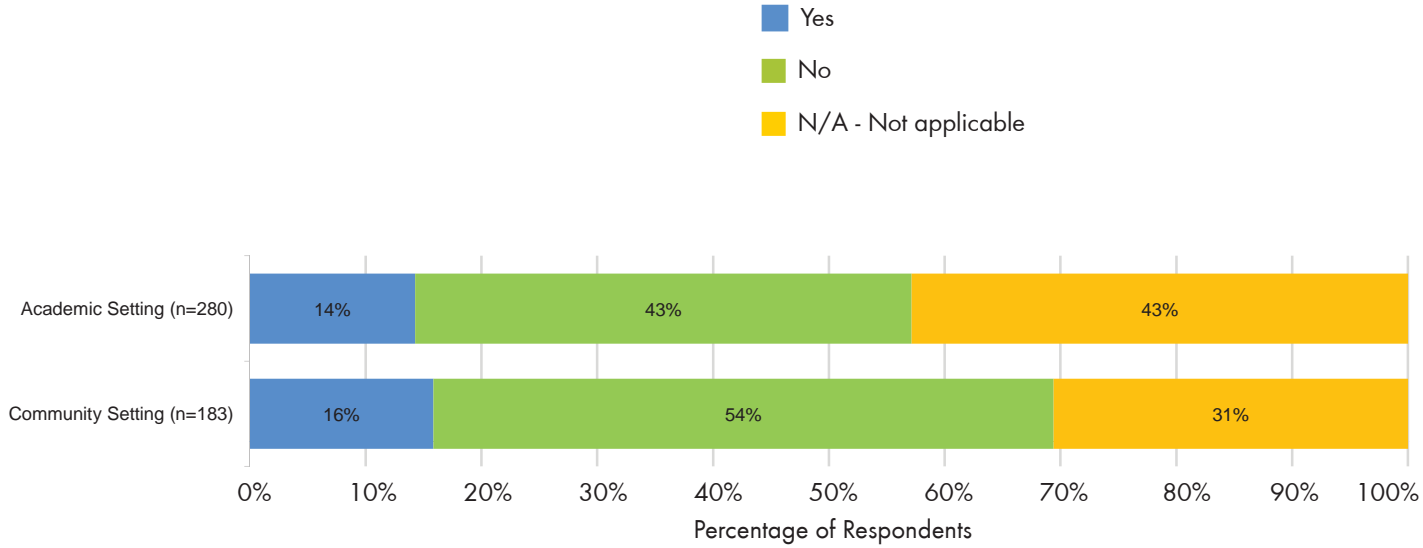
**By Practice Size †**



†Note: Percentages may not total 100 because of rounding.

**Q1. Has your center or practice initiated any new payment/reimbursement models with insurers or accountable care organizations?**

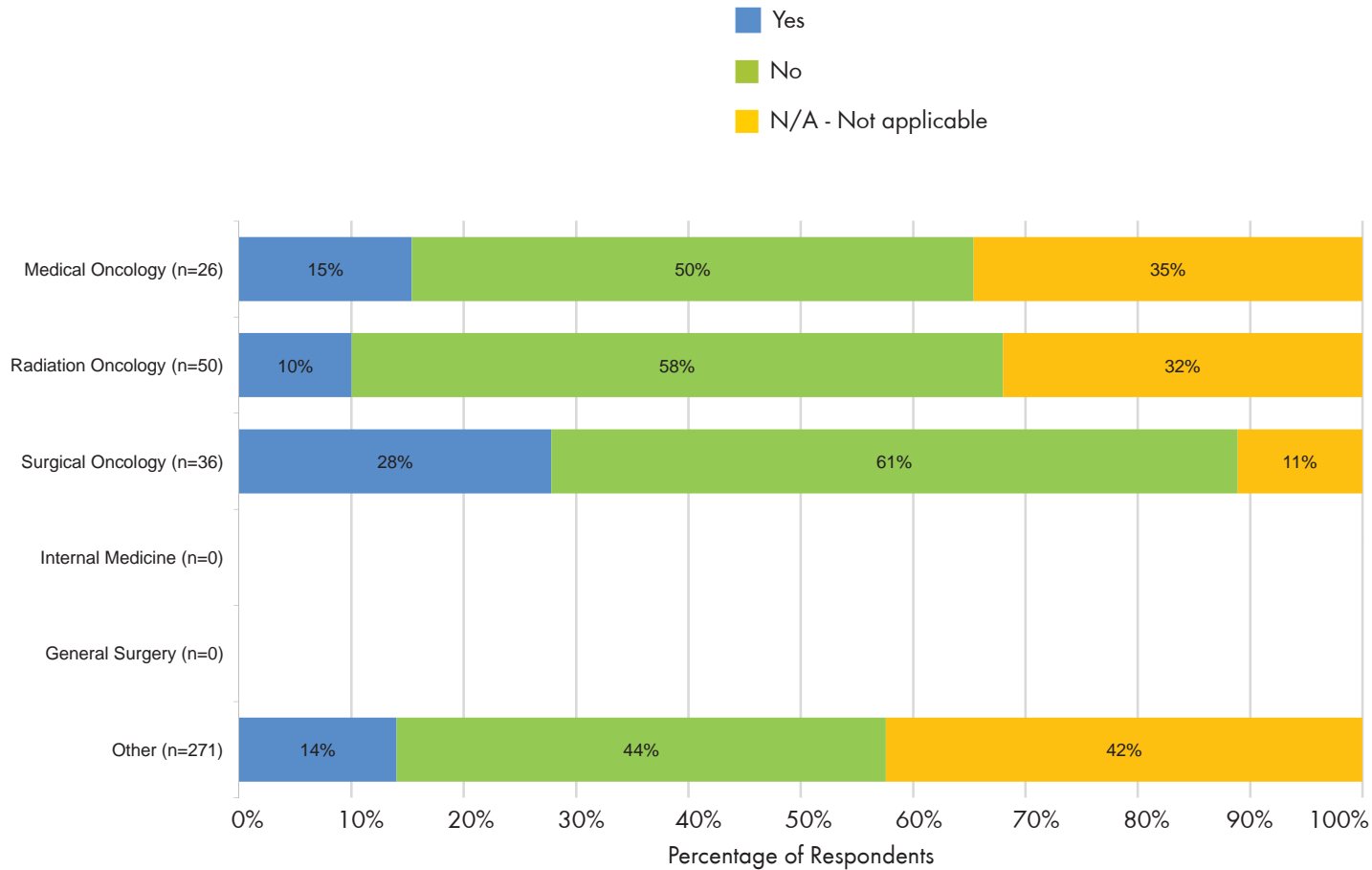
**By Practice Setting<sup>†</sup>**



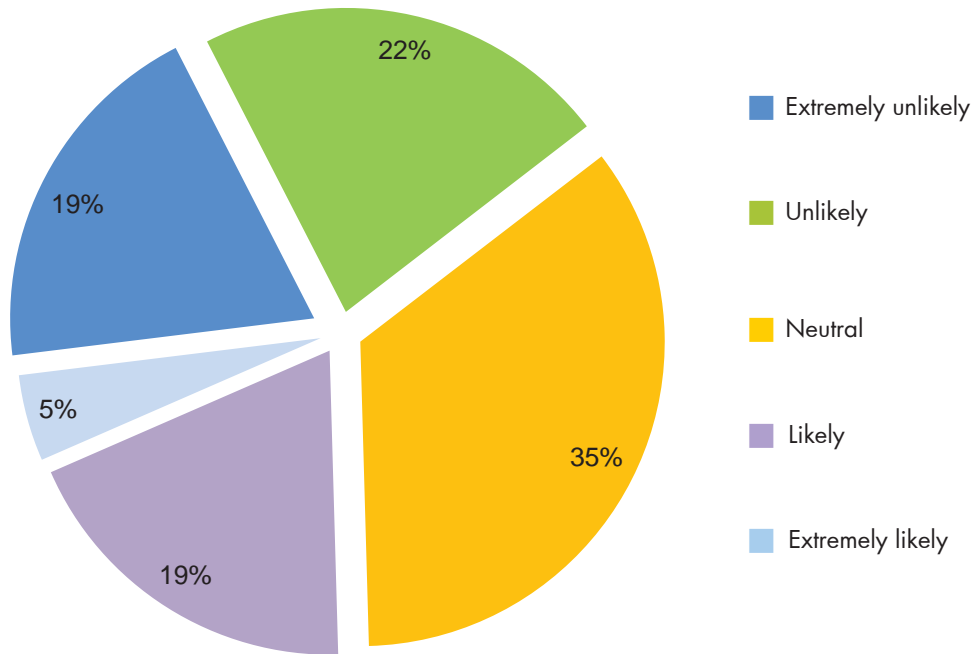
<sup>†</sup>Note: Percentages may not total 100 because of rounding.

**Q1. Has your center or practice initiated any new payment/reimbursement models with insurers or accountable care organizations?**

**By Specialty**

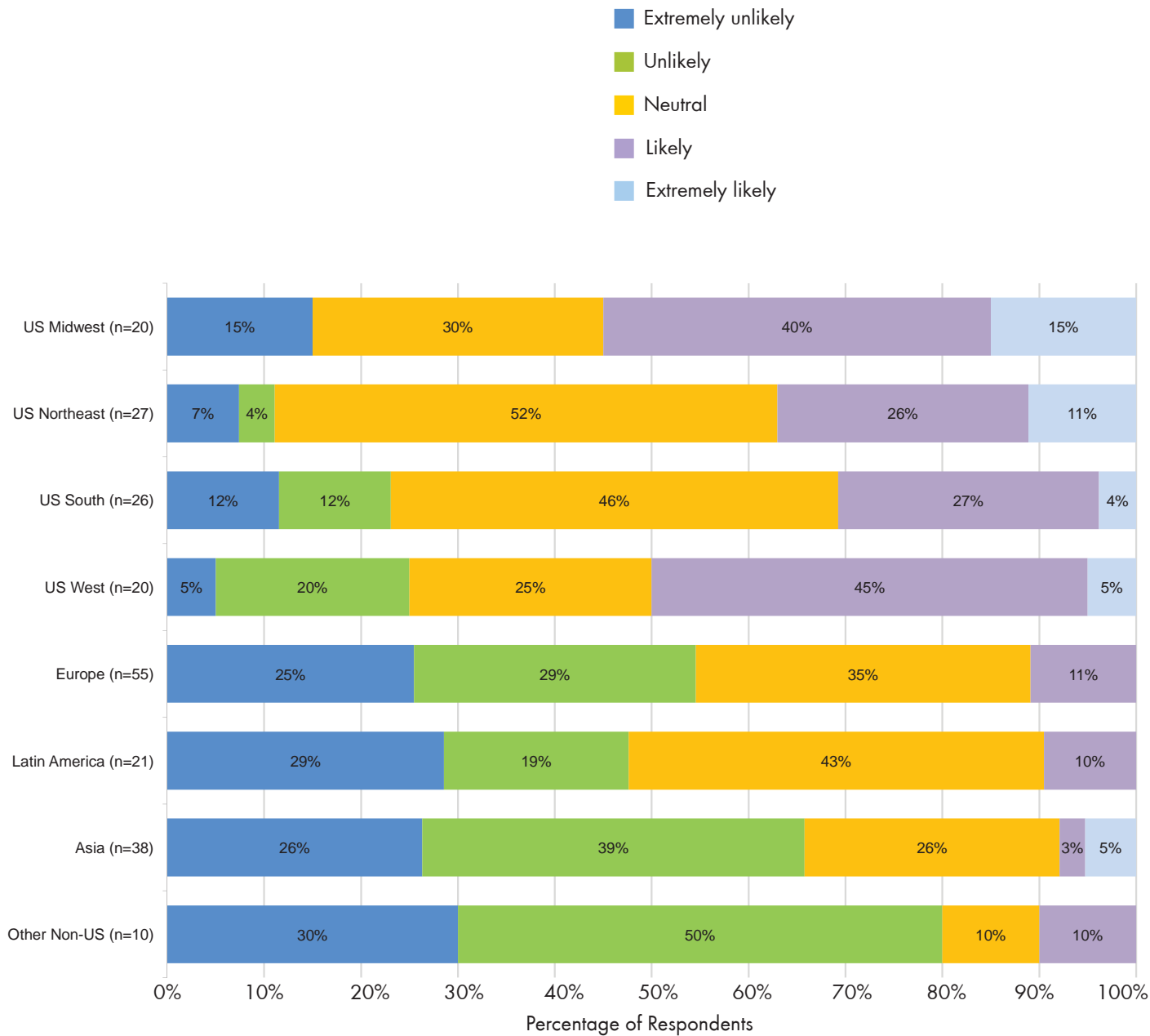


**Q2. What is the likelihood of your center or practice incorporating new payment/reimbursement models with insurers or accountable care organizations by the end of 2013? (n = 217)**



**Q2. What is the likelihood of your center or practice incorporating new payment/reimbursement models with insurers or accountable care organizations by the end of 2013?**

**By Geography†**

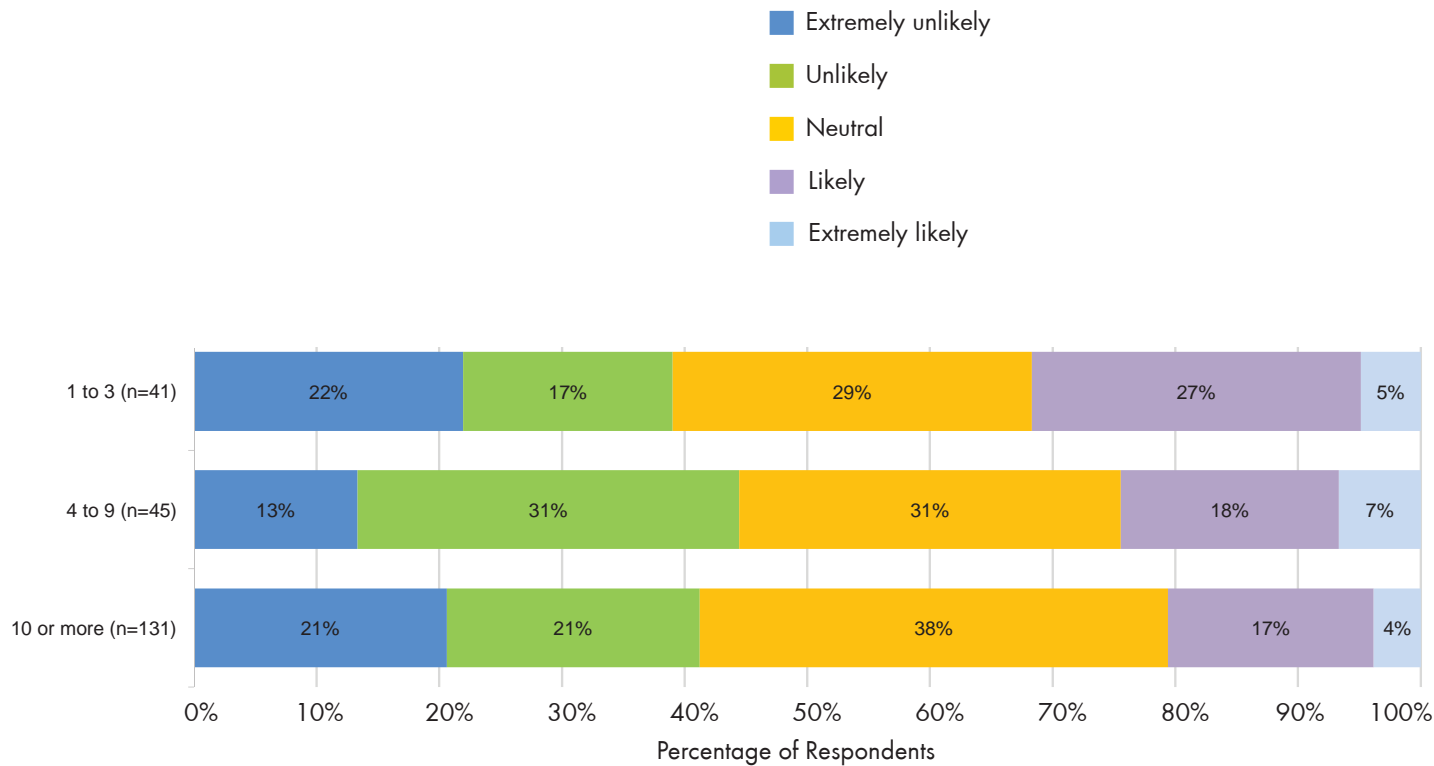


†Note: Percentages may not total 100 because of rounding.



**Q2. What is the likelihood of your center or practice incorporating new payment/reimbursement models with insurers or accountable care organizations by the end of 2013?**

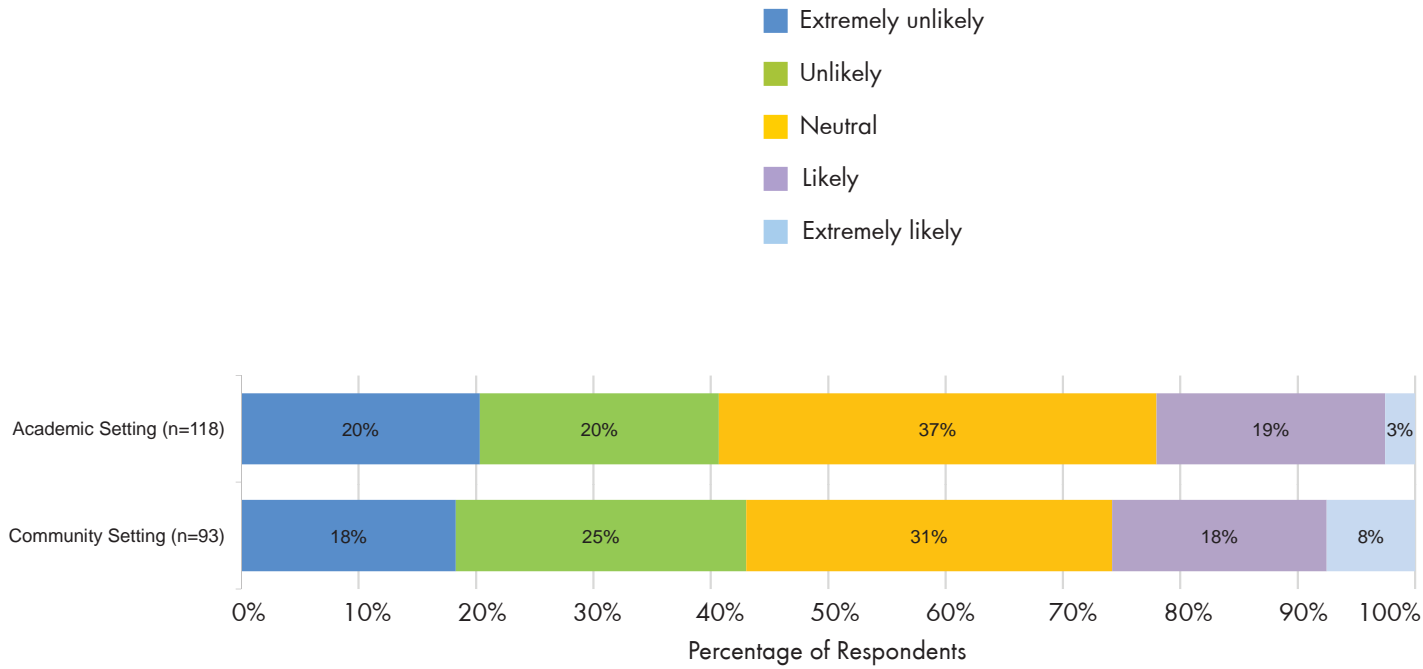
**By Practice Size†**



†Note: Percentages may not total 100 because of rounding.

**Q2. What is the likelihood of your center or practice incorporating new payment/reimbursement models with insurers or accountable care organizations by the end of 2013?**

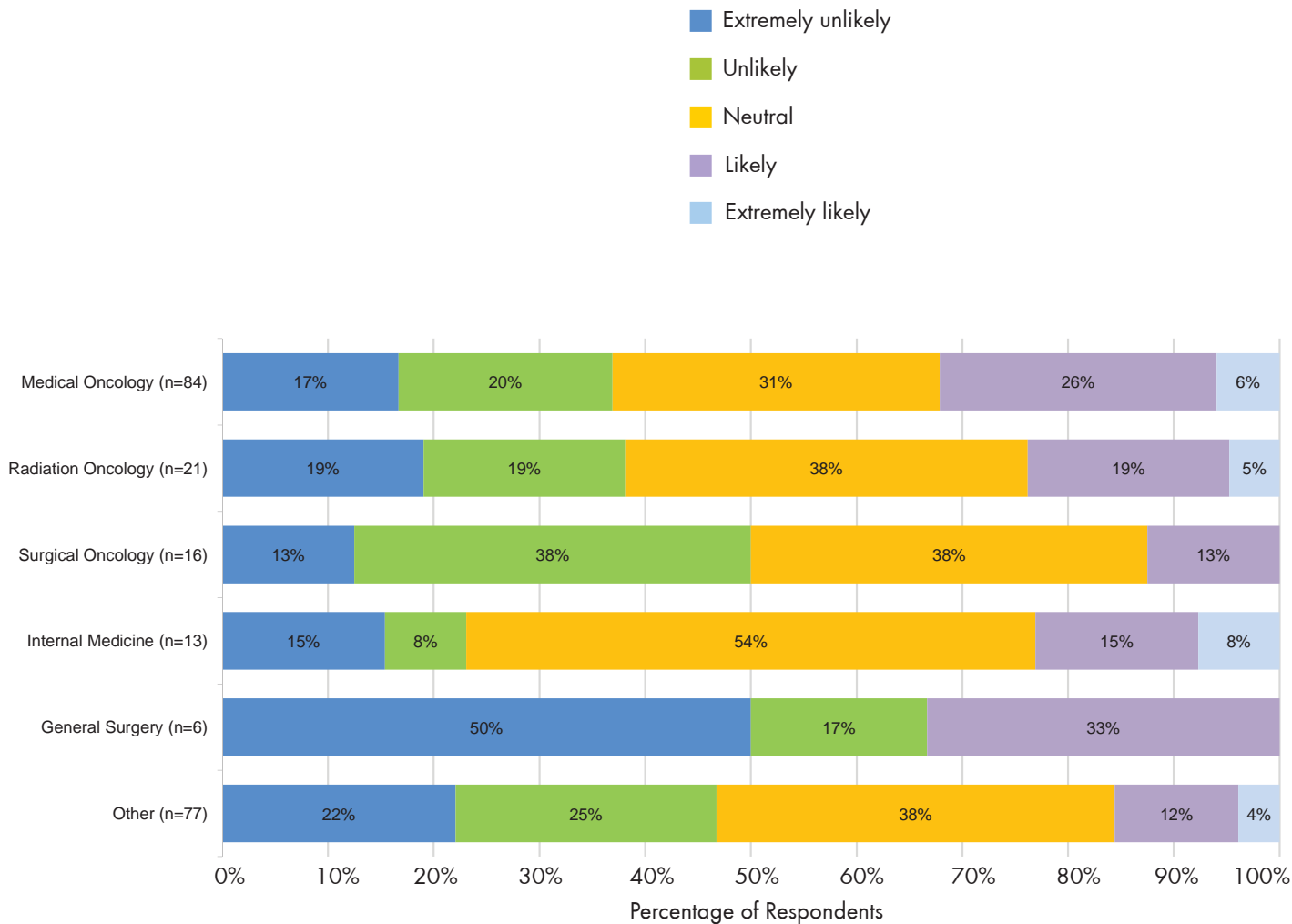
**By Practice Setting†**



†Note: Percentages may not total 100 because of rounding.

**Q2. What is the likelihood of your center or practice incorporating new payment/reimbursement models with insurers or accountable care organizations by the end of 2013?**

**By Specialty†**



†Note: Percentages may not total 100 because of rounding.

**NCCN Trends™** is an analytics tool from the National Comprehensive Cancer Network® (NCCN®) that surveys how clinicians across the U.S. and around the globe are delivering cancer care. NCCN Trends™ surveys are designed to reach targeted populations that can include several thousand clinicians as a potential sample size. NCCN can also provide analytics on existing NCCN Trends™ and clinician demographic data sets, allowing for greater insight into oncology practice patterns.

To commission an **NCCN Trends™** survey, to discuss analytic and data services, or to request information on other NCCN programs and resources, please contact:

**Christine MacCracken, MSHEd, BSN**  
**Senior Director, Business Insights**  
**215.690.0557**  
[maccracken@nccn.org](mailto:maccracken@nccn.org)

## **National Comprehensive Cancer Network® (NCCN®)**

The National Comprehensive Cancer Network® (NCCN®), a not-for-profit alliance of 21 of the world's leading cancer centers, is dedicated to improving the quality and effectiveness of care provided to patients with cancer. Through the leadership and expertise of clinical professionals at NCCN Member Institutions, NCCN develops resources that present valuable information to the numerous stakeholders in the health care delivery system. As the arbiter of high-quality cancer care, NCCN promotes the importance of continuous quality improvement and recognizes the significance of creating clinical practice guidelines appropriate for use by patients, clinicians, and other health care decision-makers. The primary goal of all NCCN initiatives is to improve the quality, effectiveness, and efficiency of oncology practice so patients can live better lives.



National  
Comprehensive  
Cancer  
Network®

275 Commerce Drive • Suite 300  
Fort Washington, PA, 19034  
Telephone: 215.690.0300  
Fax: 215.690.0280

[NCCN.org](http://NCCN.org) - For Clinicians • [NCCN.com](http://NCCN.com) - For Patients

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